# RACK RATES | 2025 - 2027 | 1 MAY 2025 - 30 APRIL 2027

## LUXURY TENTS

**Perfectly positioned to encompass the unique views across the wilderness and Mt. Kilimanjaro. Each of the seven tents is self contained with a full bath and private veranda. A traditional safari camp, the interiors and décor have all been designed as a tribute to the bygone era and are chic and colorful.**

Single Supplement is 50% of the per person sharing rate.
Single Supplement is applicable to every person (also children) in a single room, on top of the per person sharing rate.
7 Available. Sleeps 2 adults & 2 children sharing.

| Rack Rates \| 2025 - 2027 | 01 May 2025 - 30 April 2027 |
|---|---|
| Rate Type | Per Person Per Night |
| Half Board | $ 512.30 |
| Full Board | $ 544.30 |
| Half Day Game Package | $ 634.30 |
| Full Day Game Pakage | $ 714.30 |

Book all 7 tents and pay for 12 guests but have a maximum of 14 guests stay.

### HALF BOARD

Includes: Accommodation with Dinner and Breakfast. VAT, Tourism Development Levy, Concession Fees
Excludes: Wildlife Management Fees (WMA), Conservation Fees, Activities, Transfers, lunch, beverages as well as anything not mentioned in the inclusions

### FULL BOARD

Includes: Accommodation with Dinner, Breakfast and Lunch. VAT, Tourism Development Levy, Concession Fees
Excludes: Wildlife Management Fees (WMA), Conservation Fees, Activities, Transfers, beverages as well as anything not mentioned in the inclusions

### HALF DAY GAME PACKAGE

Includes: Accommodation with Dinner, Breakfast and Lunch, one Half Day Activity. VAT, Tourism Development Levy, Concession Fees
Excludes: Wildlife Management Fees (WMA), Conservation Fees, Transfers, beverages as well as anything not mentioned in the inclusions

### FULL DAY GAME PACKAGE

Includes: Accommodation with Dinner, Breakfast and Lunch, one Full Day Activity. VAT, Tourism Development Levy, Concession Fees
Excludes: Wildlife Management Fees (WMA), Conservation Fees, Transfers, beverages as well as anything not mentioned in the inclusions

## WILDLIFE MANAGEMENT AREA (WMA) FEES

| Wildlife Management Area | All Year \| Per Person Per night |
|---|---|
| Adult | $ 29.50 |
| Children under 15 years | $ 29.50 |

The Laws of the Republic of Tanzania shall in all respects govern this contract. Rates are quoted in US Dollars (USD) and are inclusive of 18% VAT. The African Embassy reserves the right to amend the quoted rates should there be any change in the percentage rate of VAT or any other levy, tax or imposed, becoming payable by The African Embassy after the date of printing of this contract or in the event of the devaluation of the US Dollar.

ENDUIMET WILDLIFE MANAGEMENT AREA

## EXTRAS

Per Day/Per Item

| | |
|---|---|
| Local Private Guide | $ 60.00 |
| Local German Speaking Guide | $ 60.00 |
| Exclusive Private Vehicle Use - instead of full day activity charges | $ 430.00 |
| Birthday Cake | $ 90.00 |
| Breakfast | $ 20.00 |
| Lunch or Lunch Boxes (1-9Pax) | $ 32.00 |
| Group Lunch (10+pax) | $ 48.00 |
| Picnic Lunch (additional lunch as picnic inside the park) | $ 48.00 |
| Christmas & New Year Supplement | $ 65.00 |
| Dinner | $ 48.00 |

## TRANSFERS

| | |
|---|---|
| HL - SHU (4 seater one way) | $ 200.00 |
| HL - SHU (7 seater one way) | $ 260.00 |
| JRO - Shu'mata (4 seater one way) | $ 215.00 |
| JRO - Shu'mata (7 seater one way) | $ 280.00 |
| Moshi - Shu'mata (4 seater one way) | $ 280.00 |
| Moshi - Shu'mata (7 seater one way) | $ 315.00 |
| Arusha – Shu'mata (4 seater one way) | $ 260.00 |
| Arusha – Shu'mata (7 seater one way) | $ 315.00 |
| Longido - Shu'mata (included in the Full Game Package rates. 4 seater one way) | $ 110.00 |
| Longido - Shu'mata (included in the Full Game Package rates. 7 seater one way) | $ 140.00 |
| Loi Toki Toki - Shu'mata (4 seater one way) | $ 315.00 |
| Loi Toki Toki - Shu'mata (7 seater one way) | $ 415.00 |
| Namanga - Shu'mata (4 seater one way) | $ 140.00 |
| Namanga - Shu'mata (7 seater one way) | $ 180.00 |

# ACTIVITIES

Activity Rates are based on a minimum of 2 people.
Activity single supplement: Double Charge per activity for singles.
All activities are shared unless a private vehicle is reserved.
All activities need to be prebooked and fully paid in advance to guarantee the activity.

| | Adult | Child |
|---|---|---|
| **SUNDOWN SPEAR THROW**<br>Late afternoon to evening activity that includes a spear-throwing exercise, sundown drinks and dusk-drive back to the camp. This activity combines with our Afternoon Game Drive | $0.00 | $0.00 |
| **MAASAI NATURALIST WALK**<br>2 - 3 hour walk with a knowledgeable Maasai guide through the arid Maasai Steppe around Shu'mata Camp hill to learn centuries-old survival methods. Includes a sundowner on the hill. | $15.00 | $15.00 |
| **HALF DAY ACTIVITIES** | | |
| **KILIMANJARO-AMBOSELI ECOSYSTEM MORNING GAME DRIVE**<br>Half-day early morning game-drive through acacia forest and seasonal swamps to the elephant retreats on the lower slopes of Kilimanjaro while also enjoying a bush breakfast. Guide included. | $90.00 | $45.00 |
| **KILIMANJARO-AMBOSELI ECOSYSTEM AFTERNOON GAME DRIVE**<br>Half-day late afternoon game-drive through acacia forest and seasonal swamps to the elephant retreats on the lower slopes of Kilimanjaro. Ending off the day with sundowners. Guide and one drink per person included. | $90.00 | $45.00 |
| **GUIDED WALK IN THE FOOTSTEPS OF ELEPHANTS \| SUPPLEMENT**<br>Enhance your Kilimanjaro-Amboseli Ecosystem morning or evening Game Drive with a guided walk accompanied by an armed Ranger to find Africa's most majestic animals. Ranger included. | $20.00 | $10.00 |
| **FULL DAY ACTIVITIES** | | |
| **GREATER KILIMANJARO-AMBOSELI ECOSYSTEM GAME DRIVE**<br>A full-day game-drive through acacia forests, salt pans, old meerschaum mines, now bird sanctuaries and seasonal swamps to the elephant retreats on the lower slopes of Kilimanjaro. Climb granite rock boulders and enjoy your picnic and endless views. Guide and picnic included. | $340.00 | $170.00 |
| **KILIMANJARO FOR ALL - A HIKE ON SHIRA PLATEAU**<br>Full-day drive onto Kilimanjaro's Shira Plateau at 3 500m elevation and experience of the alpine mountain landscape on foot with lunch afterwards at Simba Farm. Guides included.<br>*If booked on the Full Day Game Package rate, a supplement of $170.00 per adult/ $85.00 per child applies | *$340.00 | *$170.00 |

**The child rate is applicable to children between the ages of 5 and 14 years
**Activities are non-commissionable

# LOCATION | SETTING

Situated directly under the majestic Mount Kilimanjaro, in the hidden gem of the Enduimet Wildlife Management Area. Located adjacent to the UNESCO site Mt. Kilimanjaro National Park to the south-east and it’s famed crater highlands, there are unlimited ways to enjoy this area along with the magnificent Great Rift Valley. The Kenyan-Tanzania border sits to the north of the Enduimet Wildlife Management Area. About two hours drive to Arusha National Park, there are over 1,000 square kilometers, that encompass Ngurdoto crater, savannahs, lakes and vast plains filled with wildlife. A permanent camp, set high on a ridge designed and positioned to capture stunning 360 degree views of the savannah and Kilimanjaro.

# ACCESS | ACCOMMODATION

International & scheduled flights - Kilimanjaro International Airport & Arusha Airport.
Arriving from Kilimanjaro Airport, drive via Boma N'gombe, approx. 2 hours.
From Arusha Airport. via Longido, approx. 2 hours drive. From Hatari Lodge, via Ngabobo, approx. 1 1/2 hour drive. If guests arrive after 6pm, we recommend a night at Hatari first and then onto Shu'mata in the morning.
From Shumata to West Kilimanjaro airstrip approx. 45 min drive.

# HIGHLIGHTS | NEED TO KNOW

Shu’mata treads lightly in this fragile ecosystem.

- All solar powered: sockets in lounge only; lights; hot water boilers etc. No generator.
- Aiming to be 100% sustainable, all food in locally sourced and organic.
- Most team member are Maasai and from their home-lands.
- We have no soda bottles , no tetrapacks and provide biodegradable toiletries made locally.
- All meals are served in the baroque styled mess tent on an elegant long dining table or on the outside with panoramic views of Kilimanjaro.

# TOP TIPS

To Pack - Suntan lotion, Natural Mosquito repellent, Sun Hat, binoculars, comfortable walking shoes, dress like an onion (especially during the winter months)
Visa - Required for most passports. Visitors to Tanzania are now able to apply electronically.
Malaria Area - No! Mosquitos - Yes
Yellow Fever - Please check with your medical advisor if vaccination required
Gratuity: Lodge/Camp Staff – Gratuities can be paid on departure and are split between all team members. The expected gratuity amount at the lodge/camp is US$15.00 per room per day
Rangers, Scouts & Guides – The expected gratuity amount for rangers is US$15.00
Cash & Credit Cards
Cash – Tanzanian currency is the Tanzanian shilling (TZS). US$ are accepted throughout Tanzania. Travel with small notes.
Credit cards – Available at both Hatari Lodge and Shu’mata Camp.

# TERMS & CONDITIONS

The African Embassy Ltd, trading as Hatari Lodge and Shu'mata Camp, is a tour operator and lodge accommodation company. This agreement is a binding contract with The African Embassy Ltd. Rates are per person per night (unless stated otherwise), net, and non-commissionable.

By accepting this document, you agree to the terms and conditions herein. We strongly recommend that all travelers purchase comprehensive travel insurance covering cancellations within 30 days of arrival. Postponements are subject to rates applicable at the time of rebooking.

Cancellations and postponements are reviewed case by case, and supporting documentation may be required. The African Embassy reserves the right to request reasonable evidence for any claims.

# PAYMENT POLICY

PAYMENT IN RESPECT OF RESERVATIONS SHALL BE AS FOLLOWS:

- A non-refundable 25% deposit upon acceptance of the reservation is to be received by The African Embassy from the operator within 7 days of confirmation in respect of all bookings. The 25% deposit is from the total value of the reservation.
- The balance is due 35 days prior to the date of arrival.

NOTE: Failure to make payment within the above stipulated times may result in the automatic cancellation by The African Embassy of any reservation made by the operator.

# CANCELLATION POLICY

RESERVATIONS CANCELLED ARE CHARGED AS INDICATED BELOW:

- 35 - 8 days prior to arrival: 50% cancellation fee will be charged
- 7 - 0 days prior to arrival: 100% cancellation fee will be charged

Cancellation fees are calculated on the contracted rates and on the total value of the reservation.
All cancellations must be in writing to The African Embassy Reservations email.

# CHILD POLICY

| | |
|---|---|
| 0 - 4 years old (sharing with 2 full paying adults) | 25% of the applicable adult sharing rate |
| 5 - 14 years old (sharing with 2 full paying adults) | 50% of the applicable adult sharing rate |
| 15 years and older (sharing with 2 full paying adults) | 75% of the applicable adult sharing rate |
| 15 years and older (in own room) | Full adult rate |

# BANKING DETAILS

Acc Name: The African Embassy Ltd. (USD)
Acc No: 0250405855300
Detail: CRDB Bank PLC - USA River Branch
SWIFT CODE: CORUTZTZ
Arusha, Tanzania

VRN: 11-012550-M
TIN: 101-915-417