

ARUSHA NATIONAL PARK



RACK RATES | 2026 - 2027 | 1 JAN 2026 - 30 APRIL 2027

Set in the vast & beautiful Arusha National Park, Hatari is nestled on the edge of a pristine woodland overlooking a glade called 'Momella meadow' with views of Mt. Kilimanjaro & Mt. Meru. Spacious en-suite rooms with cosy fireplaces and large verandas. Wake up on the foothills of Mt. Meru, with views of Mt. Kilimanjaro. A legendary hand-crafted bush lodge, once the setting for the 1962 Hollywood film, *Hatari!* Wild & romantic, the original farm buildings have been updated to house a central living & dining room, where guests gather round the warmth of the large stone fireplace or watch over the glade from the open deck.

Single Supplement is 50% of the per person sharing rate.

Single Supplement is applicable to every person (also children) in a single room, on top of the per person sharing rate.

DELUXE ROOMS

8 Available. Sleeps 2 adults & 1 child sharing (no children under the age of 8 in the Deluxe Rooms. Children under 8 years must stay in a Suite/ Junior Suite, sharing with parents)

Rack Rates 2026 - 2027	01 January 2026 - 30 April 2027
Rate Type	Per Person Per Night
Half Board	\$ 340.00
Full Board	\$ 372.00
Half Day Game Package	\$ 462.00
Full Day Game Package	\$ 542.00

JUNIOR SUITES

4 Available. Sleeps 2 adults & 1 child sharing.

Rate Type	Per Person Per Night
Half Board	\$ 400.00
Full Board	\$ 432.00
Half Day Game Package	\$ 522.00
Full Day Game Package	\$ 602.00

SUITES

3 Available. Sleeps 2 adults & 1 child sharing.

Rate Type	Per Person Per Night
Half Board	\$ 530.00
Full Board	\$ 562.00
Half Day Game Package	\$ 652.00
Full Day Game Package	\$ 732.00

VILLA

3 Available. Sleeps 4 adults & 2 children sharing.

Villa Rate at Hatari Lodge - Unit rate based on a maximum of 6 guests. A Villa consists of a Junior Suite and a Suite with an inter-leading door.

Rate Type	Per Unit Per Night
Full Board	\$ 1 990.00



ARUSHA NATIONAL PARK

HALF BOARD

Includes: Accommodation with Dinner and Breakfast. VAT, Tourism Development Levy

Excludes: Conservation & Concession Fees, Activities, Transfers, lunch, beverages as well as anything not mentioned in the inclusions

FULL BOARD

Includes: Accommodation with Dinner, Breakfast and Lunch. VAT, Tourism Development Levy

Excludes: Conservation & Concession Fees, Activities, Transfers, beverages as well as anything not mentioned in the inclusions

HALF DAY GAME PACKAGE

Includes: Accommodation with Dinner, Breakfast and Lunch, one Half Day Activity. VAT, Tourism Development Levy

Excludes: Conservation & Concession Fees, Transfers, beverages as well as anything not mentioned in the inclusions

FULL DAY GAME PACKAGE

Includes: Accommodation with Dinner, Breakfast and Lunch, one Full Day Activity. VAT, Tourism Development Levy

Excludes: Conservation & Concession Fees, Transfers, beverages as well as anything not mentioned in the inclusions

CONSERVATION & CONCESSION FEES

Conservation fee: Charged per person, per 24 hours from time of arrival at gate (Subject to change without prior notice)

Concession fee: Charged per person, per night

The official entrance for payment is only at the Ngurduto Gate

Conservation/ Entrance Fee per 24hr	HIGH SEASON (16 MAY - 14 MARCH)	LOW SEASON (15 MARCH - 15 MAY)
Adult	\$ 59.00	\$ 53.10
Children 5 - 15 years	\$ 17.70	\$ 17.70
Children 0 - 4 years	Free	Free

Concession Fee per day	ALL YEAR
Adult	\$ 47.20
Children under 15 years	\$ 12.00

The Laws of the Republic of Tanzania shall in all respects govern this contract. Rates are quoted in US Dollars (USD) and are inclusive of 18% VAT. The African Embassy reserves the right to amend the quoted rates should there be any change in the percentage rate of VAT or any other levy, tax or imposed, becoming payable by The African Embassy after the date of printing of this contract or in the event of the devaluation of the US Dollar.





ARUSHA NATIONAL PARK

EXTRAS

Per Day/Per Item

Local Private Guide	\$ 60.00
Local German Speaking Guide	\$ 60.00
Exclusive Private Vehicle Use - instead of full day activity charges	\$ 430.00
Birthday Cake	\$ 90.00
Breakfast	\$ 20.00
Lunch or Lunch Boxes (1-9pax)	\$ 32.00
Group Lunch (10+pax)	\$ 32.00
Picnic Lunch (additional lunch as picnic inside the park)	\$ 48.00
Christmas & New Year Supplement	\$ 65.00
Dinner	\$ 48.00

TRANSFERS

HL - SHU (4 seater one way)	\$ 200.00
HL - SHU (7 seater one way)	\$ 260.00
JRO/Arusha Hatari (4 seater one way)	\$ 200.00
JRO/Arusha Hatari (7 seater one way)	\$ 260.00
Moshi - Hatari (4 seater one way)	\$ 280.00
Moshi - Hatari (7 seater one way)	\$ 350.00
Oldonyo Sambu - Hatari (4 seater one way)	\$ 165.00
Oldonyo Sambu - Hatari (7 seater one way)	\$ 210.00
USA River/Ngongongare Gate - Hatari (4 seater one way)	\$ 110.00
USA River/Ngongongare Gate - Hatari (7 seater one way)	\$ 130.00
Loi Toki Toki - Hatari (4 seater one way)	\$ 360.00
Loi Toki Toki - Hatari (7 seater one way)	\$ 450.00
Duluti - Hatari (4 seater one way)	\$ 140.00
Duluti - Hatari (7 seater one way)	\$ 180.00
Namanga - Hatari (4 seater one way)	\$ 280.00
Namanga - Hatari (7 seater one way)	\$ 355.00



ACTIVITIES

Activity Rates are based on a minimum of 2 people.
 Activity single supplement: Double Charge per activity for singles.
 All activities are shared unless a private vehicle is reserved.
 All activities need to be prebooked and fully paid in advance to guarantee the activity.
 Lunch is included if booking on a Full Board or Half/ Full Day Game Package rate only.

HALF DAY ACTIVITIES

	Adult	Child
PLEASE NOTE: Surcharge applies for half day activities that include walking: \$23.60 walking fee per person		
MOMELLA LAKES TOUR		
Half day tour of Arusha National Park’s seven volcanic lakes and their resident flamboyance of pink flamingos. Weather permitting either in the morning or afternoon. Guide included.	\$90.00	\$45.00
TULULUSIA WATERFALL WALK		
Half day walking safari from the lodge and back with a ranger on Mt Meru’s slopes to view Colobus monkeys, buffaloes and giraffes on the way to the gorge of Tululusia Waterfall. Ranger included.	\$90.00	\$45.00
CANOEING ON THE SMALL MOMELLA LAKES		
Half day canoeing on one of the small Momella Lakes. Weather permitting either in the morning or afternoon. Guide included. *If booked on the Half Day Game Package rate, a supplement of \$105.00 per adult/ \$50.00 per child applies.	*\$195.00	*\$95.00
MOMELLA VILLAGE WALK		
Half day walking activity from the lodge to the Momella Village to experience their culture. Guide included.	\$40.00	\$20.00
NGURDOTO CRATER TOUR		
Half day traversing this jewel in the jungle from Ngurdoto Forest to the central meadows and swamps. This activity is seasonal. Guide included. This is a drive. Walk not included in this activity	\$90.00	\$45.00
HISTORICAL TOUR & WALK		
Half day following the tracks of Margarete Trappe. Walk from the one-exit grave and hunting area of Veterinary doc Nagi through the deep forest to the second grave of Margarete Trappe, the first white woman hunter and elephant whisperer. It is a historical forest walk. Guide and Ranger included. Guests needs to be fit as it is a long walk.	\$90.00	\$45.00

FULL DAY ACTIVITIES

MOUNT MERU TOUR

Full-day drive to the hidden Mt. Meru crater at 2 500m elevation, hiking inside the fog forest-covered amphitheater of the world’s largest volcanic walls. Picnic at the waterfalls on your way down. Guide, Ranger and picnic included.	\$170.00	\$85.00
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TULULUSIA WATERFALL AND FIG TREE EXPERIENCE

Full-day walk to Tululusia waterfall with a drive to FigTree and a picnic at the waterfall. This is a great alternative to the Mount Meru Tour as the walk to Tululusia waterfall is less strenuous. Guide, Ranger and picnic included.	\$170.00	\$85.00
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NGURDOTO CRATER TOUR & HIKE

Full day traversing this jewel in the jungle from Ngurdoto Forest to the central meadows and swamps with a rewarding picnic on the rim when coming back up again. Guide, Ranger and picnic included.	\$170.00	\$85.00
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ARUSHA NATIONAL PARK GAME DRIVE

Full-day spent in the Arusha National park with an all-day game viewing/adventure sightseeing in Meru forestland, the little Serengeti, hidden Ngongongare Springs and the Boma la Megi Viewpoint. Guide and picnic included.	\$170.00	\$85.00
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KILIMANJARO FOR ALL - A HIKE ON SHIRA PLATEAU

Full-day drive onto Kilimanjaro’s Shira Plateau at 3 500m elevation and experience of the alpine mountain landscape on foot with lunch afterwards at Simba Farm. Guides included. *If booked on the Full Day Game Package rate, a supplement of \$170.00 per adult/ \$85.00 per child applies	*\$340.00	*\$170.00
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ARUSHA CITY TOUR

Full-day tour to Arusha. It is a bustling, multi-cultural city that blends colonial heritage with modern Africa. Guide included. Extra charge for lunch.	\$170.00	\$85.00
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**The child rate is applicable to children between the ages of 5 and 14 years
 **Activities are non-commissionable

S 3° 13' 35.6" E 36° 51' 26.0"



LOCATION | SETTING

Set in the vast & beautiful Arusha National Park, Hatari is nestled on the edge of a pristine woodland overlooking a glade called 'Momella meadow' with views of Mt. Kilimanjaro & Mt. Meru. Two of the natural world's most famous sisters, Mount Kilimanjaro & Mount Meru, are separated by only 348 kilometers, and can be enjoyed slope-to-slope within an 1.5 hour drive.

ACCESS | ACCOMMODATION

International & scheduled flights - Kilimanjaro International Airport & Arusha Airport - Both just over an hour from/to Hatari Lodge. No need to go through Arusha to connect to next safari destination as - the Dolly Airstrip is less than an hour away or take a stunning drive around Mt. Meru through African Steppe and making your way to the Northern Circuit Safari Highway.

HIGHLIGHTS | NEED TO KNOW

Peaceful oasis between two mountains, overlooking a glade, teeming with wildlife. Giraffes joining for breakfast with buffalos in the evening for sundowners.

Only just more than 1 hour from Kilimanjaro Airport to the lodge.

24 hours accessibility into Arusha National Park as Hatari has the permission for night transfer through the park, perfect for late night arrivals.

Wake up to Africa on your first morning, a beautiful, peaceful place, perfect for getting over jet lag.

TOP TIPS

To Pack - Suntan lotion, Natural Mosquito repellent, Sun Hat, binoculars, comfortable walking shoes, dress like an onion (especially during the winter months)

Visa - Required for most passports. Visitors to Tanzania are now able to apply electronically.

Malaria Area - No! Mosquitos - Yes

Yellow Fever - Please check with your medical advisor if vaccination required

Gratuities: Lodge/Camp Staff - Gratuities can be paid on departure and are split between all team members. The expected gratuity amount at the lodge/camp is US\$15.00 per room per day

Rangers, Scouts & Guides - The expected gratuity amount for rangers is US\$15.00

Cash & Credit Cards

Cash - Tanzanian currency is the Tanzanian shilling (TZS). US\$ are accepted throughout Tanzania. Travel with small notes.

Credit cards - Available at both Hatari Lodge and Shu'mata Camp.

TERMS & CONDITIONS

The African Embassy Ltd, trading as Hatari Lodge and Shu'mata Camp, is a tour operator and lodge accommodation company. This agreement is a binding contract with The African Embassy Ltd. Rates are per person per night (unless stated otherwise), net, and non-commissionable.

By accepting this document, you agree to the terms and conditions herein. We strongly recommend that all travelers purchase comprehensive travel insurance covering cancellations within 30 days of arrival. Postponements are subject to rates applicable at the time of rebooking.

Cancellations and postponements are reviewed case by case, and supporting documentation may be required. The African Embassy reserves the right to request reasonable evidence for any claims.



PAYMENT POLICY

PAYMENT IN RESPECT OF RESERVATIONS SHALL BE AS FOLLOWS:

- A non-refundable 25% deposit upon acceptance of the reservation is to be received by The African Embassy from the operator within 7 days of confirmation in respect of all bookings. The 25% deposit is from the total value of the reservation.
- The balance is due 35 days prior to the date of arrival.

NOTE: Failure to make payment within the above stipulated times may result in the automatic cancellation by The African Embassy of any reservation made by the operator.

CANCELLATION POLICY

RESERVATIONS CANCELLED ARE CHARGED AS INDICATED BELOW:

- 35 - 8 days prior to arrival: 50% cancellation fee will be charged
 - 7 - 0 days prior to arrival: 100% cancellation fee will be charged
- Cancellation fees are calculated on the contracted rates and on the total value of the reservation.

All cancellations must be in writing to The African Embassy Reservations email.

CHILD POLICY

0 - 4 years old (sharing with 2 full paying adults)	25% of the applicable adult sharing rate
5 - 14 years old (sharing with 2 full paying adults)	50% of the applicable adult sharing rate
15 years and older (sharing with 2 full paying adults)	75% of the applicable adult sharing rate
15 years and older (in own room)	Full adult rate

BANKING DETAILS

Acc Name: The African Embassy Ltd. (USD)
Acc No: 0250405855300
Detail: CRDB Bank PLC - USA River Branch
SWIFT CODE: CORUTZTZ
Arusha, Tanzania

VRN: 11-012550-M
TIN: 101-915-417

